COSSPOSS

CASE STUDY | MEZEH | FAIRFAX, VA | 45 LOCATIONS

Mezeh + ClassPass

SINCE PARTNERING WITH CLASSPASS:





1,461 UNIQUE

CLASSPASS USERS

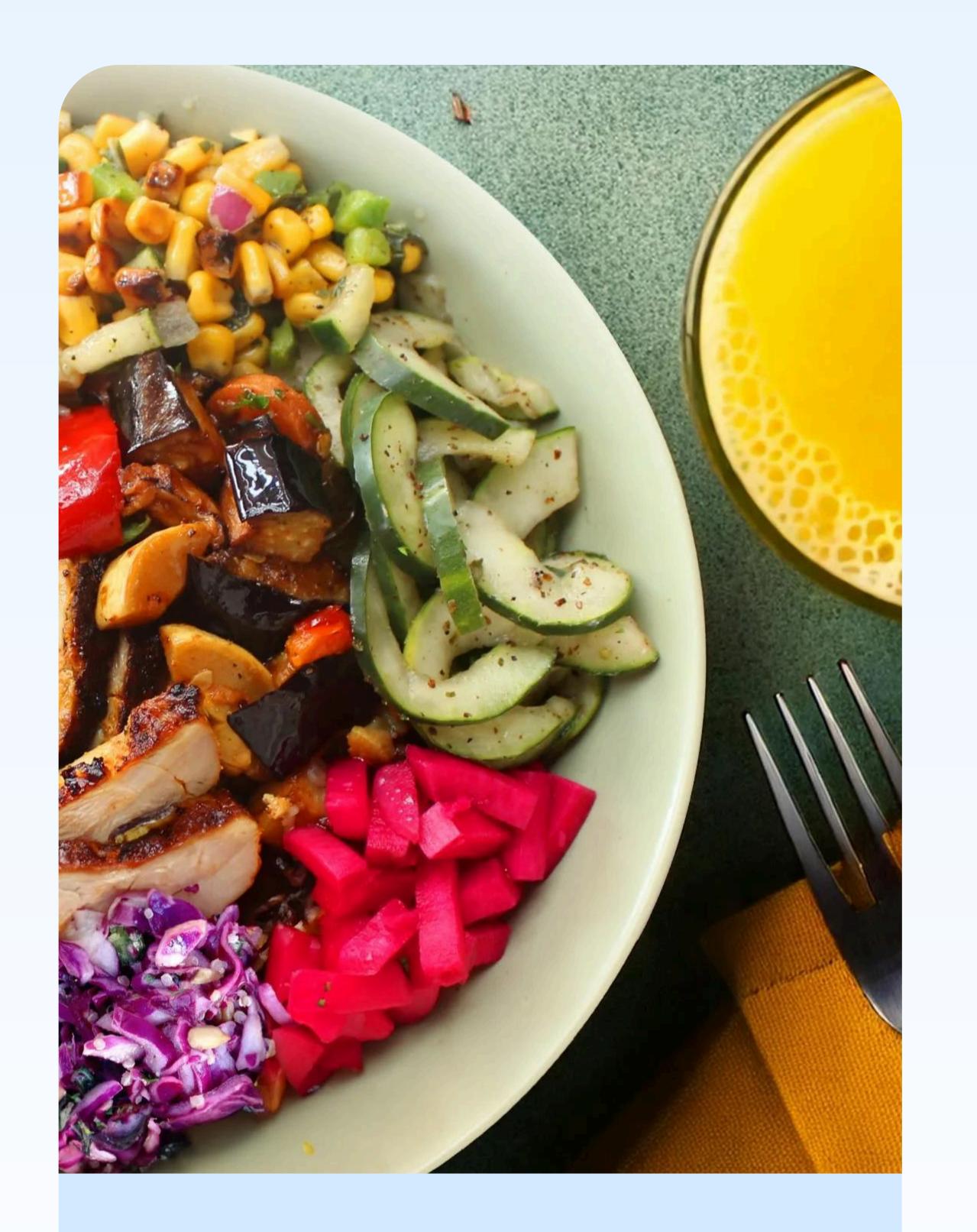
TOTAL ORDERS THROUGH CLASSPASS*

*Since December 2024

YEAR-OVER-YEAR INCREASE IN SALES

The challenge

Mezeh had a goal of reaching more health-conscious customers and increasing exposure among young professionals with wellness-focused lifestyles. So, when looking for low-lift ways to drive foot traffic and generate more online orders, they turned to ClassPass.



The solution

By tapping into the ClassPass user base, Mezeh connected with the exact audience they were initially hoping to reach. With over 3,000 lifetime orders, a 29.2% average return rate, and a 25% year-over-year increase in total sales, ClassPass has become a powerful brand discovery and conversion tool.

Thanks to the ClassPass Human API team who place customer orders directly through OLO, Mezeh was able to keep operations seamless. Orders arrive just After seeing a 25%
YoY sales boost with ClassPass, we feel
confident to expand
the partnership to all
Mezeh locations.

like any other through Mezeh's own site or app, meaning there was no additional training, workflow changes, or tech investment necessary. Now, the brand is scaling its ClassPass offering to additional markets to keep the momentum going.

Mezeh Team

Learn more about the benefits of partnering with ClassPass at classpass.com/partners